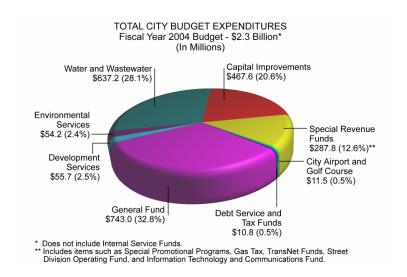


The process of finalizing the Annual Fiscal Year 2004 Budget was a difficult endeavor given the economic conditions that have prevailed over the last 18 months, in addition to uncertain economic forecasts. Budgeting is a revenue-driven process. When revenues are not available, difficult decisions are made to bring expenses in line with estimated revenues. The strategy used in preparing this budget involved a variety of approaches.

As the different solutions were discussed and reviewed, it should be noted that all departments were impacted and have contributed to solving this fiscal challenge in some way. Some departments have reduced expenditures in their department or in a related program while other departments have contributed by enhancing departmental or Citywide revenues. The budget also includes increased revenues where possible, and in several cases an entrepreneurial approach was used by shifting work to revenue generating areas to avoid further reductions. This budget does not include the use of reserves to balance the General Fund budget. Service levels have been impacted and some City facilities will see reduced hours of operation.

The City's Total Combined Annual Fiscal Year 2004 Budget is \$2.3 billion. The Annual Budget includes \$743.0 million for General Fund expenditures, \$758.6 million for Enterprise Fund operations, \$287.8 million for Special Revenue Funds, \$10.8 million for Debt Service and Tax Funds, and \$467.6 million for Capital Improvements Program expenditures.



The Annual Fiscal Year 2004 Budget includes a total of 11,269.03 positions, a net addition of 33.24 for the Total City Budget. It eliminates 17.75 unclassified management positions Citywide. Four of the positions being reduced are limited or supplemental and are not reflected in the Fiscal Year 2003 Annual Budget.

The City's Total Combined Annual Fiscal Year 2004 Budget is funded primarily through five types of funds: General Fund, Enterprise Funds, Special Revenue Funds, Capital

Improvement Funds and Debt Service and Tax Funds. The breakdown among funds (including the change from the Fiscal Year 2003 Annual Budget) is as follows:

Major Expenditure Category	FY 2004 Annual Budget	Change from FY 2003
General Fund	\$ 743,013,269	\$ 13,682,747
Enterprise Funds	\$ 758,583,391	\$ 78,269,120
Capital Improvement Funds	\$ 467,567,236	\$ 56,166,815
Special Revenue Funds	\$ 287,778,056	(\$ 643,483)
Debt Service and Tax Funds	\$ 10,782,184	(\$ 207,905)
TOTAL	\$2,267,724,136	\$147,267,294

## **Personnel Resources**

The Annual Fiscal Year 2004 Budget includes a total of 11,269.03 positions. The General Fund is comprised of 7,042.54 positions. The number of positions budgeted in Special Revenue Fund departments is 701.26. Positions budgeted in Enterprise Funds equal 2,901.68, with 860.74 budgeted in the Water Department and 1,054.72 in the Metropolitan Wastewater Department. The remaining 623.55 positions are budgeted in other departments and programs. Specific detail on position adjustments is included in the Budget Summary Schedule II in the Financial Summary section and in the respective department detail in Volumes II and III.

## **Total City Position Changes**

	FY 2003	Annual FY 2004	Change
Total General Fund	7,171.55	7,042.54 (1)	(129.01)
Total Special Revenue Funds	636.11	701.26 (1)	65.15
Total Sewer Funds	1,058.72	1,054.72	(4.00)
Total Water Funds	855.74	860.74	5.00
Total Other Enterprise Funds	893.22	986.22 (2)	93.00
Total Internal Service Funds	549.81	548.80	(1.01)
Total Other Funds	70.64	74.75	4.11
Total Budgeted Positions	11,235.79	11,269.03	33.24

<sup>(1)</sup> Reflects Information Technology and Communications (IT&C) Department transfer between General Fund and Special Revenue Funds.

<sup>(2)</sup> Reflects Development Services Department Fee Study Impact, 79.00 FTE were added.

## **General Fund Revenues**

General Fund revenues are used to pay for many of the direct services that our citizens use every day, such as Police, San Diego Fire-Rescue, parks, refuse collection and libraries. For Fiscal Year 2004, General Fund revenues are forecasted at \$743.0 million. The growth in these revenues depends primarily on the economy. When the economy expands, revenues should increase. Alternatively, when the economy slows, revenues are expected to perform accordingly. Given this relationship, key economic indicators in San Diego County are helpful in formulating revenue estimates. Statewide and national economic trends may also impact revenue sources, along with policy decisions made at the State and federal levels; however, specific attention has been paid to local trends when forecasting revenue for Fiscal Year 2004.

The five General Fund major revenue sources, which are Property Tax, Sales Tax, Transient Occupancy Tax, Franchise Fees and Motor Vehicle License Fees, comprise approximately 68.9 percent of the total General Fund revenue. These revenues are discussed in detail in the Financial Summary General Fund Revenue section of this volume.

Provided below are the major revenue projected growth rates utilized in the preparation of the Annual Fiscal Year 2004 Budget, the revised Fiscal Year 2003 year-end projection over Fiscal Year 2002 actual receipts, as well as actual growth rates for Fiscal Years 2001 and 2002.

## **Major Revenues**

Major Revenue Sources	FY 2001 Actual Growth Rate	FY 2002 Actual Growth Rate	FY 2003 Budget Growth Rate	Revised FY 2003 Growth Rate	FY 2004 Budget Growth Rate
Property Tax	9.8%	7.3%	9.0%	7.0%	8.0%
Sales Tax	8.5%	3.6%	4.0%	0.9%	3.0%
Transient Occupancy Tax	13.5%	-9.8%	6.0%	5.3%	5.5%
Motor Vehicle License Fees	9.7%	4.0%	4.0%	5.2%	3.0%
Franchise Fees (1) (2)	17.8%	33.7%	-2.6%	-20.7%	15.8%

<sup>(1)</sup> This reflects the volatility of natural gas prices.

While the annual budget is primarily balanced by reducing expenditures, the addition of revenues is also used. The Park and Recreation Department annual budget includes approximately \$400,000 in additional revenue for items such as catering fees and non-resident Learn-to-Swim fees. An increase in parking meter rates is also included in the Annual Fiscal Year 2004 Budget solution, as is a \$1.00 per ton increase in the franchise charges for waste haulers in the City.

At the April 2, 2003, Rules, Finance, and Intergovernmental Relations Committee meeting, the City Manager presented several sources of revenue currently being evaluated by the

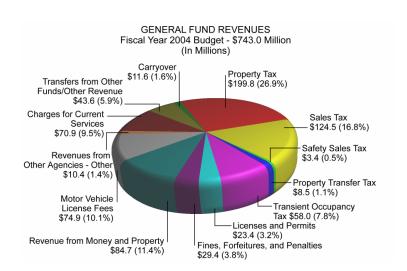
<sup>(2)</sup> Fiscal Year 2004 Franchise Growth Rate does not include \$38.8 million in undergrounding fees.

City Attorney and City staff to determine voter requirements and viability. Any consideration of new or expanded revenue sources would be focused on implementing revenue sources that are broad based and equitable. The Rules Committee directed the City Manager to work with community and industry groups in developing major revenue options and recommendations and return to the Rules Committee with the outcome of these meetings. The industry groups may include representatives from the following: San Diego Chamber of Commerce, Taxpayers Association, Hotel-Motel Association, San Diego Convention and Visitors Bureau, League of Women Voters, and Economic Development Corporation, or other key stakeholders.

Several current or new sources of revenue have been identified as having potential to positively impact General Fund revenue for the City of San Diego. These sources were analyzed by examining the type of funding, how San Diego compares with other California cities, and potential impacts. The potential sources of revenue include:

- Business License Tax
- Franchise Fees
- Parking Tax
- Property Transfer Tax
- Refuse Collection Fee
- Storm Drain Fee
- Transient Occupancy Tax

For these revenues that require a public vote, there are no scheduled local elections in calendar year 2003 that will have any new or increased taxes on the ballot. Any election that is to be held on new or increased taxes will likely have to wait until calendar year 2004, or further. Any proceeds realized by implementing any of these revenues would have less than a full year impact for Fiscal Year 2004.



# Significant General Fund Changes From the Fiscal Year 2003 Budget

The City of San Diego must prepare an annual budget in accordance with the prevailing economic conditions. The General Fund, in particular, is susceptible to fluctuations in the economy. The City has taken efforts to reduce expenditures and provide services effectively and efficiently through Performance Based Budgeting and the Organization Effectiveness and Optimization Programs. As discussed in the Fiscal Year 2004 Financial Forecast report presented to the City Council on March 17, 2003, most General Fund departments reduced their Annual Fiscal Year 2004 General Fund Budgets which amounted to a total of approximately \$29 million in reductions. However, some departments will reflect overall increases in their Annual Fiscal Year 2004 Budget due to non-discretionary increases and to accommodate new facilities that will open during Fiscal Year 2004. The chart below represents the change in the General Fund over the last three fiscal years, highlighting the low increase for Fiscal Year 2004.

## **General Fund Summary Fiscal Years 2002 - 2004**

	FY 2002 (1)	FY 2003	FY 2004
General Fund Budget	\$711,877,206	\$729,330,522	\$743,013,269
Percent Change	8.24%	2.45%	1.88%

<sup>(1)</sup> Fiscal Year 2002 does not include the General Fund Street Division Subsidy in order to be consistent with Fiscal Years 2003 and 2004.

Significant changes limit the ability to provide customer services at the expected levels of the community for priority areas such as public safety, parks and recreation, libraries, transportation, sanitation and health, deferred maintenance, as well other areas, due to funding constraints. The chart below summarizes the changes that are discussed in this section.

## **General Fund Changes by Program Area**

Program Area	Annual Fiscal Year 2003 Budget	Annual Fiscal Year 2004 Budget	Change from Fiscal Year 2003 Budget
Public Safety	\$382,585,564	\$398,875,501	\$16,289,937
Park and Recreation	68,082,120	71,931,953	\$3,849,833
Sanitation and Health	40,107,961	42,770,700	\$2,662,739
Transportation	12,440,187	7,332,944	(\$5,107,243)
Library (1)	36,650,651	35,891,707	(\$758,944)
Neighborhood Services	31,514,492	26,354,211	(\$5,160,281)
Operations Support	111,228,996	111,506,320	277,324
Internal Support/Management	46,720,551	48,349,933	\$1,629,382
TOTAL	\$729,330,522	\$743,013,269	\$13,682,747

<sup>(1)</sup> Library expenditures include grant funds, which are not included in this General Fund total.

## General Fund Revenue Growth Over Fiscal Year 2003 Budget

Net Revenue Growth \$ 13.7 million

## General Fund Expenditure Growth Over Fiscal Year 2003 Budget

Annualization of FY 2003 and FY 2004 negotiated salaries and benefits	\$ 20.7 million
Retirement contributions	\$ 11.0 million
Workers Compensation	\$ 5.8 million
Non Discretionary Accounts (Insurance, Energy, Vehicle Usage, Information Technology, etc.)	(\$ 0.7 million)
New facility and annualization operating costs (Park and Recreation, Library and Fire-Rescue Facilities)	\$ 3.7 million
Department Additions	\$ 8.4 million
Department Reductions	(\$28.4 million)
IT&C and Development Services (Fire Plan Check) Department Reorganizations	(\$ 6.8 million)
Net Expenditure Growth	\$ 13.7 million

## **Personnel-Related Obligations**

With personnel expenses accounting for 77.11 percent of the General Fund budget, negotiated salary and retirement rate increases totaling \$31.7 million will have a significant impact on Fiscal Year 2004 expenditure levels.

The Annual Fiscal Year 2004 General Fund Budget includes an overall increase of \$20.7 million for costs due to negotiated salaries and wages, average salary, and average fringe adjustments. Salary increases for Local 145, Local 127 and the Municipal Employee's Association totaled \$10 million and are entering the second year of a three year contract in Fiscal Year 2004. The Annual Budget also includes negotiated increases of \$8.6 million for the Police Officer's Association, which will enter into the first year of a two-year contract in Fiscal Year 2004. The remaining \$2.1 million reflects adjustments to average salaries, unclassified salaries and position reclassifications.

An increase of \$11.0 million in General Fund departments for retirement contributions in the upcoming fiscal year is attributed in part to plan improvements negotiated with the employee bargaining units, and the commitment to maintain the funding levels in the retirement system that were agreed to by the City and the San Diego City Employee's Retirement System Board. The primary reason for increases in contributions, however, is the significant market losses the Retirement System has suffered due to the decline of the stock market. Financial Management and Auditors continue to evaluate future Retirement System funding requirements and budgetary impacts to the City. Additionally the Mayor

and City Council have approved the formation of a Pension Reform Committee. The Committee is to examine the Retirement System and submit recommendations for improvement.

Workers' Compensation costs have also risen sharply in recent years, due to rising medical costs, a marked increase in litigation, and extended claim duration periods. The General Fund contribution has increased \$5.8 million in Fiscal Year 2004.

The Annual Fiscal Year 2004 General Fund Budget includes a net reduction of 129.01 positions.

## **General Fund Position Changes**

Total General Fund	(129.01)
New Facilities/Annualizations	31.53
Reallocation/Reorganization	(65.13)
Reimbursable from Other Sources - New	31.50
General Fund - New	16.75
Budgetary Savings Plan	(143.66)

143.66 positions were reduced in Fiscal Year 2004 as part of the Budgetary Savings Plan. These positions are the result of departments reducing their Fiscal Year 2004 budget based on positions that would minimally impact services.

16.75 new positions were added to the Annual Fiscal Year 2004 General Fund Budget. These positions are for new or mandated programs.

31.50 reimbursable positions were added for Fiscal Year 2004. The positions will be funded by Non General Fund departments or grant funds.

65.13 positions were reallocated between Non General Funds and the General Fund. Within the Park and Recreation, Community and Economic Development, San Diego Fire-Rescue, Special Projects Departments, City Attorney and General Services Departments a total of 65.13 positions were reallocated resulting in a net reduction to the General Fund. Several Department reorganizations occurred in Fiscal Year 2004 within the General Fund and Non General Fund. Departments that were affected by restructuring include the Information and Technology and Communication Department, Engineering and Capital Projects, Water, Development Services Department, and Park Recreation. A section on Restructuring/Reorganization is covered in more detail beginning on page 15 of the Executive Summary.

A total of 31.53 General Fund positions are associated with New Facilities and Annualizations for Fiscal Year 2004. New Facilities positions are a result of new facilities coming on line in Fiscal Year 2004. Annualizations are for those positions associated with facilities that were partially funded in Fiscal Year 2003, and will be fully budgeted in Fiscal Year 2004. In Fiscal Year 2004, new facilities account for 28.53 positions and annualizations account for 3.00 positions.

## **Non-Discretionary Expenses**

Non-discretionary expenses include adjustments to items such as electricity, gas, water, sewer, insurance, and office leases after thorough analysis and forecasting by City departments. The total non-discretionary change in the General Fund budget is a decrease of \$2.0 million. Departments, fiscal staff and City experts will continue to evaluate non-discretionary expenses year-round.

### **New Facilities**

A total of \$3.7 million has been included in the Annual Fiscal Year 2004 Budget for new facilities and annualization of Fiscal Year 2003 facilities. Examples of costs for new facilities include staffing, utilities, and maintenance. Some new facilities have been delayed as a cost savings to the General Fund. Departments with new facilities opening in Fiscal Year 2004 include:

Department	Number of Facilities
Park and Recreation	32
Library	2
San Diego Fire-Rescue	1

#### **New Facilities - Park and Recreation**

The Park and Recreation Department provides a multitude of facilities and services for neighborhoods and plays a key role in the quality of life for the community. The Department manages three major elements: Parks, Recreational Facilities, and Recreational Programs. With over 35,000 acres of parks, open space and aquatic areas available throughout the City, the Department provides a wide variety of opportunities for San Diegans to renew mind, body, and spirit in healthful outdoor settings.

The Annual Fiscal Year 2004 Budget includes the addition of 15.74 positions and support costs totaling \$2,089,236 for 21 new and/or enhanced park and recreation facilities, listed below. Some sites will open after July 1, 2003 and are budgeted for partial year funding only, with position annualization expenses to occur in Fiscal Year 2005.

- Balboa Park Facilities-various
- Black Mountain Ranch Community Park Fields/Restrooms
- · Black Mountain Ranch Neighborhood Park West
- Canyonside Park Lighting Upgrade
- Fiesta Island Development & Monitoring
- · Imperial and Marketplace Corridor
- Kumeyaay School Joint Use
- · Memorial Skate Park
- Mission Valley East Median Landscape Improvements
- N. Clairemont Community Park Tot Lot Expansion and ADA Upgrade
- Open Space Maintenance/Management (646 additional MSCP acres Citywide)
- Otay Valley River Park (New property acquisition in Fiscal Year 2004 and habitat restoration)
- Pacific Beach Joint Use Site
- Rancho Bernardo Community Park Lighting Upgrade

- San Diego River Valley (New property acquisitions in Fiscal Year 2004 and habitat restoration)
- South Clairemont Community Park Picnic Shelter
- Tot Lot Improvements for ADA/Safety at: Ridgewood, Sandburg, Carmel del Mar and Solana Highlands
- Via Del Norte Mini-park Playground
- Wangenheim Middle School Field Lighting
- · Zamorano School Joint Use

The annualization of 3.00 positions and support costs that were partially funded in Fiscal Year 2003, totaling \$244,761, are also included for 11 new and/or enhanced park and recreation facilities. The annualized facilities include:

- 39th Street Neighborhood Park
- House of Puerto Rico
- J Street Mini Park Playground
- La Mirada Elementary School Joint Use
- · Lewis Middle School Turf Joint Use
- Lindbergh Park Restroom ADA Upgrade
- McKinley Elementary School Joint Use
- Mission Beach Boardwalk Widening
- Mountain View Community Park Expansion
- Princess Del Cerro Tot Lot Expansion
- Tecolote Nature Center Expansion

### **New Facilities - Library**

The Annual Fiscal Year 2004 Budget includes the addition of 7.47 positions and support costs totaling \$814,946 for two library facilities.

#### James Edgar and Jean Jessop Hervey/Point Loma Branch Library

This project provides for a new 25,890 square-foot branch library on land adjacent to the existing Point Loma Branch Library at 2130 Poinsettia Drive. Major funding for this project has been provided by a \$5 million gift from the Hervey Family via the San Diego Foundation. The new facility is scheduled to open on September 20, 2003. The library will have space for 80,000 books and other materials, and will include a community room for 140 people, a computer room with 20 computers, and seminar rooms. The children's library, which will include a puppet theatre, art area and Story Time Zone, will be the largest in any library in the City.

## Florence Riford/La Jolla Branch Library Expansion

This project provides for a 15,700 square-foot expansion of the existing 10,000 square-foot facility located at 7555 Draper Avenue. The Friends of the La Jolla Library are providing the funding for this project. The expanded facility is scheduled to open in mid-Fiscal Year 2004.

The expansion includes a multi-level addition with a children's library, young adult area, La Jolla history room, reading room, meeting rooms, and stack areas for a 120,000-book capacity. Public art and display space will include wrought iron stair rails and a gate, sculpted light fixtures, a stained glass wall, and art and photo galleries.

#### New Facilities - San Diego Fire-Rescue

The Annual Fiscal Year 2004 Budget includes the addition of 5.32 positions and support costs totaling \$590,901 for the new Fire Station 46, scheduled to open in February 2004. This 10,000 square-foot station will be located at the intersection of Camino del Sur and Lazanja and will serve the communities of Black Mountain Ranch and Torrey Highlands. Station 46 will be initially staffed as a single house with a crew to operate one fire engine. There is room for future expansion of a combination fire engine/truck and an ambulance. This station is the first of three fire stations that will be required to provide fire protection to the North City Planned Urbanizing Area and is consistent with City Council policy to provide six-minute response times to all residential areas.

## **Department Additions**

Department Additions comprise new programs or services and enhancements to existing programs and include items such as: Library materials, reimbursable increases to the Park and Recreation Department's Senior and Therapeutic Recreation Services Programs, one Park Ranger position for Chollas Lake, an increase to animal control contract with the County of San Diego and funding for the lease of the Park and Ride at College Grove. Specific information on these and other adjustments can be found in Volumes II and III, Department Detail of the Annual Fiscal Year 2004 Budget Document.

## **Department Reductions**

The Annual Fiscal Year 2004 Budget expenditure requirements have increased, but are consistent with the revenue growth forecasted for the General Fund. This increase in expenditure requirements is primarily attributed to increases to negotiated salaries, workers compensation costs, and retirement contributions. The large expenditure increase in conjunction with a lower revenue increase necessitated most General Fund departments to reduce their appropriations in order to develop a balanced General Fund budget. The net effect of this approach will be Citywide reductions in operations. These reductions are in addition to appropriation reductions of approximately two percent in all General Fund departments for the Fiscal Year 2003 Annual Budget. In addition, during Fiscal Year 2003, departments made a variety of further reductions.

Total General Fund reductions for Fiscal Year 2004 are approximately \$29 million, or the equivalent of 4.1 percent of the Fiscal Year 2003 General Fund. These reductions include decreases in park maintenance services, hours of recreation operations, facilities maintenance, library hours and community service centers hours. Public Safety departments will make reductions primarily comprised of decreases in civilian positions and operations. Every effort has been made to minimize public safety service level impacts.

#### Police

To meet the Fiscal Year 2004 budget and achieve savings with minimal impact on police services delivered to the public, the Police Department has made the following adjustments:

- Reduce administrative, civilian staffing by 36.75 positions for a net savings of \$1.94 million.
- Continue to defer filling approximately 80.00 vacant civilian positions for an annual net savings of approximately \$3.75 million.

These initiatives combined represent approximately a two percent savings over the Police Department's Fiscal Year 2003 budget.

#### San Diego Fire-Rescue

Although the San Diego Fire-Rescue Department Annual Fiscal Year 2004 Budget is \$4.6 million greater than the Fiscal Year 2003 budget, it includes a reduction of \$2.1 million in order to help offset the required expenditure increases. These reductions include use of compensatory time for Fire Dispatchers and Lifeguards, and other non-personnel expenses in supplies, services, equipment outlay and training programs. These reductions were selected to minimize direct impacts to services provided to the citizens of San Diego. No fire stations will be closed and response times will be met.

The Annual Fiscal Year 2004 Budget for San Diego Fire-Rescue includes the implementation of the Department reorganization. In addition, 2.00 Clerical Assistant II positions were eliminated from the Fiscal Year 2004 Annual Budget. This clerical staff reduction will impact the Department's ability to support service programs related to health and safety, community education and data entry.

#### Park and Recreation

The Annual Budget includes significant reductions for the Park and Recreation Department which will impact programs and services Citywide. These reductions will not include the closing of facilities, but some will have functions eliminated. Programs which will be impacted include: reduction of operating hours at recreation centers, impacting public recreational opportunities Citywide; and interpretive and educational programs along with enforcement efforts will be impacted due to the reduction of park rangers. (These positions will remain in the budget, however, funds to hire staff will not be available and positions will remain vacant.)

Maintenance functions which will be reduced include: restroom maintenance; Citywide mowing and turf maintenance; infield redevelopment; equipment repair; horticultural management and seasonal plantings; fire ring maintenance; litter and weed abatement; and open space maintenance.

Reduction of funds available for the Community Matching Funds Program will decrease opportunities for minor park improvement projects and program enhancements; reduction of funds for grant matches will reduce the amount of funds available to match state and federal grants; and reduction of a development officer will reduce the ability to assist in securing outside funding sources for park programs and capital improvements.

In addition to the budget reductions, continuation of the Fiscal Year 2003 hiring and spending freeze will negatively impact programs through extended vacancies and reduced replacement of worn or broken equipment.

## Library

Given the continuing financial difficulties the City will face in Fiscal Year 2004, the Library's budget will be maintained at five percent of the City's General Fund Annual Budget, in accordance with the amended Library Ordinance. On March 17, 2003 in Ordinance O-2003-127, the City Council temporarily delayed budget increases provided for by the Library Ordinance, thereby holding the Library Department budget to five percent of the General Fund including anticipated grants. Although it will add staff to support the opening of two new facilities, the Library reduced support staff and decreased the number of extended weekday and Sunday service hours to help contribute to a balanced General Fund budget.

As a result of the support staff reduction, entering information into the online catalog will be slowed, ordering new library materials may be delayed, and some cleaning and minor repairs may be delayed. Deferred maintenance expenditures were reduced by \$1.0 million. Extended weekday service hours will be reduced at ten branch libraries, and only the Mission Valley Branch Library and Central Library will be open on Sundays.

#### **Facilities**

The City has not only enacted direct reductions to contain General Fund expenditures, but has also explored alternatives to reductions such as entrepreneurial contracting efforts in the Facilities Division of the General Services Department. This will help to retain skilled trade positions in Fiscal Year 2004 that would have been eliminated. Building remodeling, Americans with Disabilities Act upgrades, facility improvements and concrete work are among the projects the Facilities Division will be performing for Non-General Fund Departments, San Diego Data Processing Corporation, and other non-City entities. By shifting to revenue-supported operations, budget reductions will be offset. However, there will be an impact to General Fund departments and facilities such as delays in routine and preventive maintenance for the City Administration Building, the Development Services Center, and other General Fund City facilities.

#### **Community Service Centers**

The Community Service Centers Program's Annual Fiscal Year 2004 Budget will generate a net savings of approximately \$385,000. This amount will consist of \$148,556 in additional revenue and \$236,392 in reductions that will eliminate 1.00 Community Service Center Manager and 1.00 Public Information Specialist position. These reductions will result in limited coverage and there will be more closures when no coverage is available. To increase revenues passport services have been expanded to all Centers and two sites, Otay Mesa/Nestor and Scripps Ranch have opened for Saturday hours.

#### **Citywide Management**

To further streamline City operations, managerial positions have been reduced Citywide. The City Manager is eliminating 17.75 unclassified, managerial staff. This includes 4.00 unclassified management positions that were in a limited and supplemental status. The reduction of management positions represents approximately nine percent of the 240 unclassified management positions who report to the City Manager.

## **Unfunded Needs**

There are many needs that require additional funding in Fiscal Year 2004 and in future years. Though essential, these items will not be funded at this time, due to budget constraints. These items include, but are not limited to:

- Basic Operating Needs to provide customer service at expected levels of the community
- · Deferred Maintenance
- Public Safety Fleet
- The Strategic Framework the infrastructure needed to support the "City of Villages" concept
- National Pollution Discharge Elimination System (NPDES) Permit to fund efforts to meet permit requirements
- Underground Storage Tanks
- Public Safety Overtime Needs

## Restructuring/Reorganization

#### Communications Division,

#### **Information Technology and Communications Department**

In Fiscal Year 2004 the Communications Division of the Information Technology and Communications Department (IT&C) will begin to operate as a Special Revenue Fund department. In Fiscal Year 2003, Communications Division was included in the General Fund. For the Annual Fiscal Year 2004 Budget, \$5,048,497 and a total of 53.40 positions were transferred into this Special Revenue Fund.

Communications Division is responsible for the design, installation, and maintenance of the City's core wireless communications infrastructure and services. These services are used by all City departments in order to accomplish their specific missions. Another service provided is the cost of procuring, developing, and managing the City's radio communications sites, which includes the digital microwave network, dispatch facilities, and remote mountaintop sites.

With the financial challenges facing the City of San Diego, careful examination has been given to the current budget to ensure that the General Fund is not burdened with costs that appropriately should be shared with Non-General Fund departments who directly benefit from these services. This reorganization will properly account for charges to Non-General Fund departments beginning in Fiscal Year 2004. The reorganization will generate a net savings of \$1.2 million to the Annual Fiscal Year 2004 General Fund Budget.

In positioning the City to strategically move forward with the implementation of the City's IT Strategic Plan and wireless communications objectives, it has become necessary to view the use of technology from a global perspective and strive to provide state-of-the-art information technology and wireless communications devices and infrastructure for the City of San Diego.

# Reorganization of Park and Recreation Department's Park Planning Division and Engineering and Capital Projects Department's Public Buildings and Parks Division

Effective July 1, 2003, the parks-related capital improvements program previously managed under the Engineering and Capital Projects Department's Public Buildings and Parks Division shifted to the Park and Recreation Department's Park Planning Division, combining the planning and designing of Citywide park projects. The newly combined division manages approximately 300 projects with a capital budget of nearly \$330 million. Included in future growth will be projects anticipated to be funded by State Proposition 40 grant funds beginning in Fiscal Year 2004.

This merger created the opportunity for enhanced communication; provides for continuity in project management from concept to completion; and reduces confusion by citizens and City offices about project responsibilities. Additionally, the Park Planning Division has established ongoing relationships with the more than 80 park advisory groups that can be better served by integrating the full scope of capital projects under one departmental point of contact.

Recent and continued growth in park capital projects, along with the goal of developing a system-wide park and open space master plan, necessitated a comprehensive and streamlined approach to park design and construction. Although this reorganization resulted in a more efficient use of existing resources, staffing requirements still need to be addressed to keep pace with the growing capital program.

One civil engineer position was added by the City Council to be dedicated to facility compliance with the American with Disabilities Act (ADA). The position will identify and manage projects involving ADA solutions required for existing facilities, and review new facility designs to ensure accessibility standards are met.

#### San Diego Fire-Rescue Reorganization

Following a comprehensive organizational review and assessment of all service areas by the Fire Chief, San Diego Fire-Rescue developed a phased plan for restructuring the Department. The process included feedback provided by deputy level managers, battalion chiefs, lifeguard lieutenants, the general workforce and labor groups. A key component of the plan is the civilianization of key administrative positions, which is expected to provide supervisory stability and continuity of effort. Twenty unbudgeted staff positions have also been incorporated into the reorganization planning. Non-uniformed personnel will replace uniformed personnel at the Communications Center and Repair Facility, restoring uniformed personnel to operations duties. The formation of the Special Operations and City Office of Homeland Security divisions produced additional personnel adjustments. The resulting staff realignment for the reorganization will result in a net increase of 2.68 positions and create an annual savings of approximately \$26,000.

#### **City Reservoir Concessions**

The Park and Recreation Department will assume management, via a Memorandum of Understanding with the Water Department, of City reservoir concession operations previously operated by private concessionaires.

Utilizing City forces, the Department will operate concession operations including:

- Operate snack bars
- Sell fishing tackle, bait, use permit and boating tickets
- Sell State of California Fish and Game Licenses and License stamps
- Rent motor boat, and sail boat equipment
- · Provide public information regarding City reservoir operations
- · Provide increased promotions and advertisement

The implementation occurred in phases starting in early Summer 2003. The net effect of this unique merging of Park and Recreation resources with the Water Department operations created further career opportunities for General Fund employees and has assured high quality services for the Water Department.

# Reorganization of the Transportation Department's Traffic Engineering and Engineering and Capital Projects Department's Transportation and Drainage Design Divisions

In an effort to reduce management positions and to take advantage of the synergy between these transportation engineering functions, the Traffic Engineering Division of the Transportation Department will be consolidated with the Transportation and Drainage Design Division of Engineering and Capital Projects Department. Both of these functions will now reside within the Engineering and Capital Projects Department. This will be implemented on May 5, 2003 and incorporated into the Annual Fiscal Year 2004 Budget.

#### **Development Services Fees**

The Development Services Annual Fiscal Year 2004 Budget includes a net increase of 79.00 positions and the addition of \$13.7 million. These expenditures are offset by fees approved by the Mayor and City Council in May 2003. The additional positions enable the department to maintain levels of service, provide new services and expend programs. The Development Services Enterprise Fund is established as a cost recovery fee for services budget.

## **Economic Forecast**

Despite that during the first half of 2003, the San Diego economy experienced a slow recovery, the San Diego Regional Chamber of Commerce forecasts that the local economy is expected to experience another year of economic growth in calendar year 2003. The Gross Regional Product (GRP) for the San Diego Region is projected to expand by an inflation-adjusted 3.3 percent or \$133.6 billion. According to the San Diego Chamber of Commerce Economic Forecast 2003, however, uncertainties in the national and State economies continue to have a negative impact on the local economy.

# **Key Economic Indicators**

The following economic indicators for San Diego County are based on the San Diego Regional Chamber of Commerce, Economic Research Bureau in the "Forecast 2003 Economic Bulletin" for calendar year 2003. These represent several of the indicators closely monitored by the City. All data listed below are on a calendar year basis.

- Employment: San Diego's estimated unemployment rate was 4.3 percent for 2002 compared with an actual rate of 3.4 percent in 2001. The projected 2003 year-end unemployment rate is 4.4 percent.
- Personal Income: The 2003 projected per capita income is \$35,979, an increase of 3.2 percent from an estimated \$34,848 in 2002.
- Retail: Sales are forecasted to reach \$28.3 billion in 2003, an increase of 3.7 percent from an estimated \$27.3 billion in 2002.
- Housing prices: The median price of a single-family home increased by 14.7 percent in 2002 over 2001, and is projected to reach \$387,200 in 2003, an 8.0 percent increase over 2002.

# **State Budget**

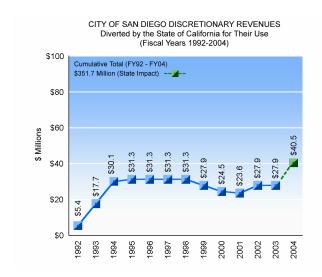
After several years of economic prosperity, the State of California's economy, along with the national economy, entered into a recession. The Fiscal Year 2003-2004 Budget includes issuance of a deficit-financing bond to eliminate a \$10.7 billion Fiscal Year 2002 - 2003 year-end deficit. In contrast to last year's plan, which focused on onetime actions such as deferrals and funding redirections, the current plan contains major spending reductions, including across the board cuts in K-12 educational spending, realignment of health, child care and social services programs to local governments and elimination of the backfill for Motor Vehicle License Fees.

The Fiscal Year 2003-2004 State Budget affects the City in several ways. The most significant impact is the elimination of the backfill for Motor Vehicle License Fees (MVLF). The State will not provide funding to local government to make up for 67.5 percent fee offset for vehicle owners upon registering vehicles each year until October of 2003, when a trigger which reinstated the license fee becomes effective. This will result in a loss of approximately \$12.6 million in Fiscal Year 2004. A reduction to the Public Library Fund will cost the City \$565,000. Additionally, City redevelopment agencies will lose up to \$2.9 million due to shifts of property tax increments to the Educational Revenue Augmentation Fund (ERAF). The State Budget includes \$2 billion of a reserve in Fiscal Year 2003 - 2004, and for Fiscal Year 2004 - 2005, the Legislative Analyst Office projects a \$7.9 billion shortfall in the absence of corrective actions.

The following table represents the State Budget impact on the General Fund which results in the loss of approximately \$20.1 million in Fiscal Year 2004.

FY 2004 (July 1, 2003)	Approved Budget		
VLF Backfill	\$12.6 million		
Libraries	\$ 0.6 million		
6 to 6 Grants	\$ 2.0 million		
Road Maintenance	\$ 2.5 million		
Redevelopment	\$ 2.4 million		
Total	\$20.1 million		

Any further reduction in State Revenues may cause the City to reprioritize the use of existing resources. This may include reductions to park maintenance and recreation center hours, library services and hours of operation, social services, and allocations to community groups through the Special Promotional Programs. Potentially deep reductions to Public Safety could negatively impact the number of detectives on the police force, the air support and the availability of fire engines and truck companies.



The chart above reflects revenues diverted from the City's General Fund between fiscal years 1992 and 2002 and projects funds diverted for fiscal years 2003 and 2004. Due to the reduction of Motor Vehicle License Fee Revenue in Fiscal Year 2004 implemented by the State, the cumulative total of funds diverted from the City of San Diego's General Fund will reach nearly \$351.7 million through Fiscal Year 2004.

## **City Reserves**

The City maintains several reserves for its operations. These include reserves for the General Fund, Debt Service and Tax Funds, Special Revenue Funds, Enterprise Funds, Capital Improvement Funds, and Internal Service Funds that can only be used for their intended purpose. Further detail can be found in Schedule V, "Summary of Revenues, Expenditures and Fund Balances", and some of the more significant Non-General Fund reserves are described later. Reserves used to support General Fund operations include the Allocated Reserve and the Unappropriated Reserve.

The Allocated Reserve is used to carry forward current year funds for projects that could not be completed prior to the end of the fiscal year. As part of the Fourth Quarter Budget Adjustment, the Mayor and City Council are asked to authorize the City Auditor and Comptroller to carry forward funds for specific projects.

The Unappropriated Reserve, also known as the General Fund Reserve, was established to fund major General Fund emergencies and to assist in maintaining a favorable bond rating. Specific expenditures are not budgeted within this reserve. For the Annual Fiscal Year 2004 Budget, \$1 million is added to this reserve, bringing the total to \$22.4 million. No specific legal guidance or policy restrictions are placed on the use of these funds. However, Mayor and City Council authorization is necessary to expend these funds.

For Fiscal Year 2004, the General Fund Reserve as a percentage of the General Fund will be slightly over three percent, an increase over Fiscal Year 2003. The Reserve remains untapped in this Annual Budget, reserved for emergencies.

# **Principles of Budgeting and Finance**

Development of the Annual Fiscal Year 2004 Budget presented many challenges. The following principles, which were endorsed by the City Council as recommended by the Blue Ribbon Committee on City Finances, were considered in the budget development process. These principles are being implemented incrementally. These principles will continue to be phased in over a period of time. During Fiscal Year 2004, discussions will occur with the Mayor and City Council regarding the strategies for implementation.

- 1. Ongoing expenditures should be supported by ongoing revenues. Accordingly, onetime revenues should not be used for ongoing expenditures on a continuous basis.
- 2. As revised by City Council, October 14, 2002; The General Fund Reserve should be maintained at a minimum of three percent of the General Fund revenues with the goal of bringing General Reserves to a level that is seven percent of General Fund revenues, which includes the goal of bringing the General Fund Reserve to five percent of General Fund revenues within 10 years (by Fiscal Year 2014). The General Fund Reserve should be increased by at least 10 percent of the General Fund revenue increase in excess of two percent in any fiscal year in which General Fund revenues increase by more than two percent over the prior year budgeted revenues until the five percent goal is achieved.

- 3. When capital projects are considered, all associated costs should be identified in order to properly assess future financial impacts.
- 4. Each enterprise fund should reflect the true cost of operation, including direct and indirect costs of services provided by the General Fund.
- 5. Activities that are supported by user fees should be fully cost recoverable.
- 6. Discretionary General Fund revenues should not be earmarked, thereby allowing maximum flexibility in funding decisions on an annual basis.
- 7. Budget development should be guided by a long term, or strategic budget plan proposed by the City Manager and adopted by the City Council.
- 8. Once adopted, annual budgets should be amended only when urgency requires, and then by identifying specific funding sources for these new priorities.

## **Conclusion**

The Annual Fiscal Year 2004 Budget represents a balanced budget totaling 2,267,724,136, including 11,269.03 positions and a Capital Improvements Program (CIP) Annual Budget total of \$467,567,236. Despite the persistent downturn in the economy, the Annual Fiscal Year 2004 Budget reflects efforts to minimize service level impacts to citizens where possible.

The Annual Fiscal Year 2004 Budget excludes any further action the State may take that will affect the City's Budget, due to a high level of uncertainty about what will be approved by the State Legislature or resulting from the Governor's Recall Election.

As the economy continues to remain uncertain, the Annual Fiscal Year 2004 Budget requires City operations to contract correspondingly. We will continue to closely monitor economic indicators and to appropriately plan and make adjustments as necessary to maintain a balanced budget while minimizing, to the extent possible, service level impacts to the public.

City of S	San Di	ego		
Annual	Fiscal	Year	2004	<b>Budget</b>